

Demonstrating the Economic Health Benefit of using the PromarkerD In Vitro Diagnostic Test in the Prediction of Diabetic Kidney Disease

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Presented at the Virtual ADA 81st Scientific Sessions
13-A Health Care Delivery – Economics
Poster 813-P



Background

- Diabetic kidney disease (DKD) develops in 1 in 3 people with type 2 diabetes (T2D) and is the leading cause of end-stage renal disease (ESRD).¹
- Most people with CKD (~90%) are unaware they have the disease,¹ with early detection and treatment essential to prevent further kidney injury.²
- DKD costs the US Medicare system \$50 billion annually.³
- PromarkerD is an innovative biomarker-based blood test that can predict future renal function decline in the next 4 years in people with T2D who have no or mild existing DKD (eGFR >30 mL/min/1.73m²).
- PromarkerD predicts incident DKD (reduction in eGFR to <60 mL/min/1.73m²) or eGFR decline ≥30% in people with baseline eGFR <60 mL/min/1.73m².
- PromarkerD test scores are categorized as low-, moderate- or high-risk to optimize DKD management.

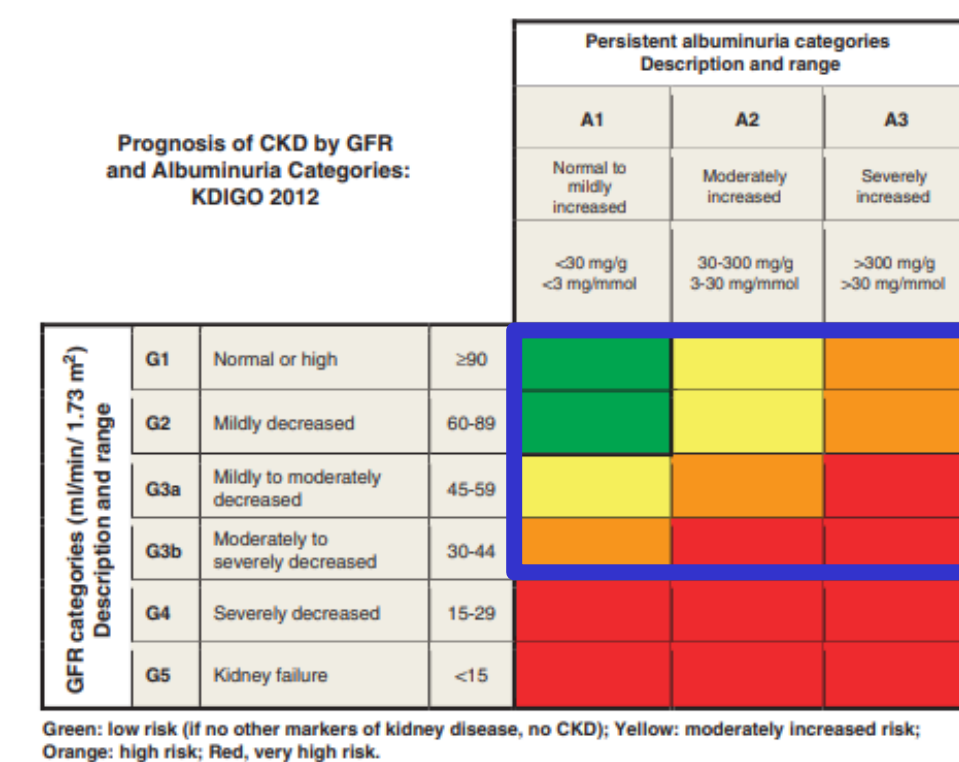
Aim

- To develop a budget impact model to estimate the net savings to US payers over a 10-year time horizon from covering the PromarkerD test versus current standard-of-care (SOC) without PromarkerD.

Methods

- The total number of people with T2D and no/mild DKD (KDIGO categories G1-3b)⁴ in the US (~31 million)⁵ were included in the budget impact model (Figure 1).
- The budget impact model evaluated potential savings to US payers from covering the PromarkerD test versus SOC through: slower DKD stage progression; delayed or avoided dialysis and transplants; and reduction in dialysis crashes.
- The model also evaluated the potential relative costs associated with PromarkerD, including: PromarkerD test costs every 12, 8 or 6 months for low-, moderate-, and high-risk patients, respectively;² costs of preventative medications in high-risk PromarkerD patients (Table 1); treatment costs for each DKD stage, including costs associated with dialysis and transplant (Table 1).

Figure 1. Prognosis of CKD by GFR and albuminuria category.



Green: low risk (if no other markers of kidney disease, no CKD); Yellow: moderately increased risk; Orange: high risk; Red: very high risk.

Table 1. Annual Costs per Patient at Each DKD Stage.⁶⁻¹¹

Cost per Patient at Each DKD Stage	Annual Treatment Cost (USD)	Preventative Medications (PromarkerD High-Risk Patients) (USD)
Stage G1	\$16,257	\$1,031
Stage G2	\$18,288	\$1,421
Stage G3a	\$21,068	\$1,450
Stage G3b	\$30,800	\$2,082
Stage G4 (Non-Target)	\$40,537	N/A
Stage G5 (Non-Target)	\$70,219	N/A
ESRD		N/A
Treatment costs	\$109,783	
Dialysis	\$70,959	
Additional cost of dialysis crash	\$49,199 one time	
Transplant	\$262,000 one time	
Post-transplant care	\$40,000	

Methods

- Model assumptions and parameters were derived from prior literature and PromarkerD clinical studies.
- The prevalence of DKD by KDIGO categories was based on US population data.¹²
 - Rates of DKD stage progression were estimated from prior PromarkerD clinical studies.^{13,14}
 - Only high-risk patients were prescribed preventative medications, with 80% adherence assumed.¹⁵
 - A 20% decline in DKD stage progression due to PromarkerD implementation compared to SOC was used.¹⁶ A range of progression rates were also assessed (5-35%).
 - A provisional test price for PromarkerD was set at \$150 USD. Test prices of \$100 and \$200 were also used.
 - Preventative medication costs were derived from the difference in medication costs between SOC and recommended medications for high-risk PromarkerD patients.
 - Proportion of patients insured by Medicare vs. Commercial insurance was 60% vs. 40%, respectively.
 - All savings and costs were inflation-adjusted to 2021 USD. A discount rate of 3% was used.¹⁷

Results

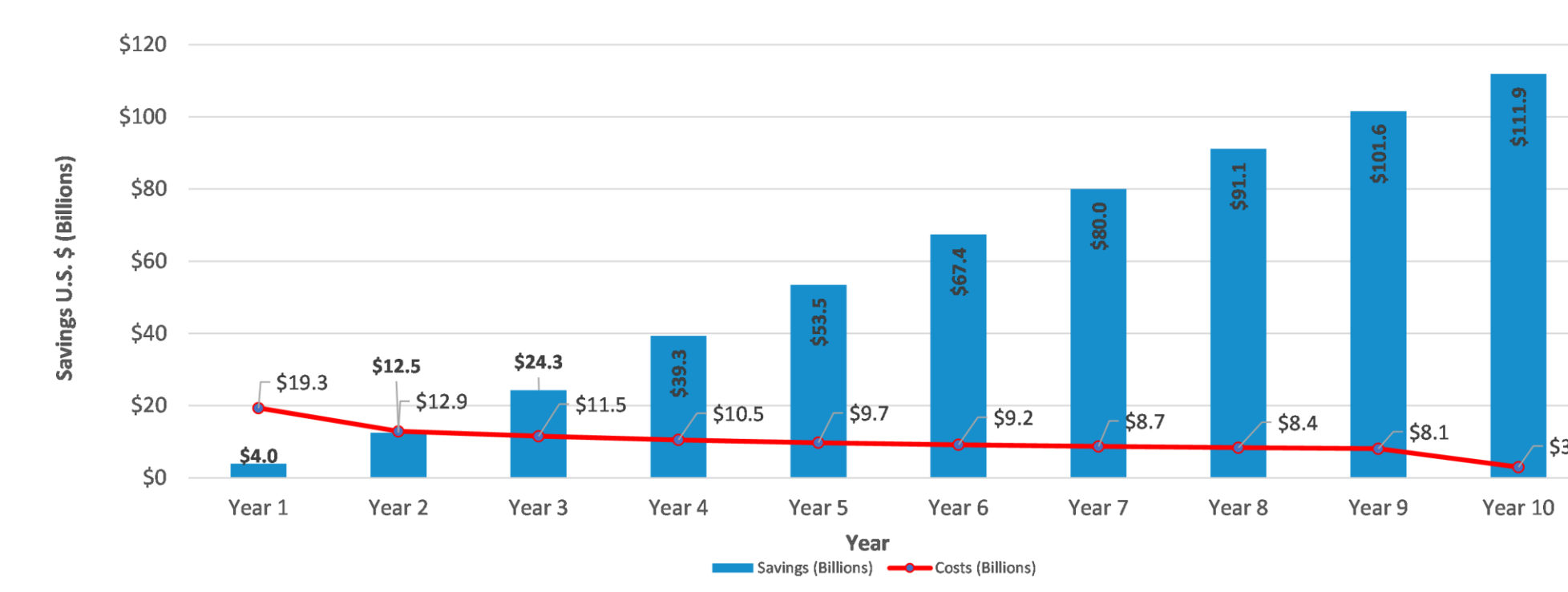
- Of the 31 million patients tested with T2D and no/mild DKD, 6.8 million were predicted by PromarkerD to be 'high-risk' and received additional preventative medications.
- PromarkerD testing could produce savings for US payers of \$473 billion over 10 years, against costs of \$89 billion, resulting in **net savings of \$384 billion over 10 years** (Table 2).

Table 2. Comparative Savings and Costs of using PromarkerD over SOC.

Budget Impact Model (Over 10 years)	Costs (USD)
Savings	\$473 billion
Costs	\$89 billion
Net Savings	\$384 billion

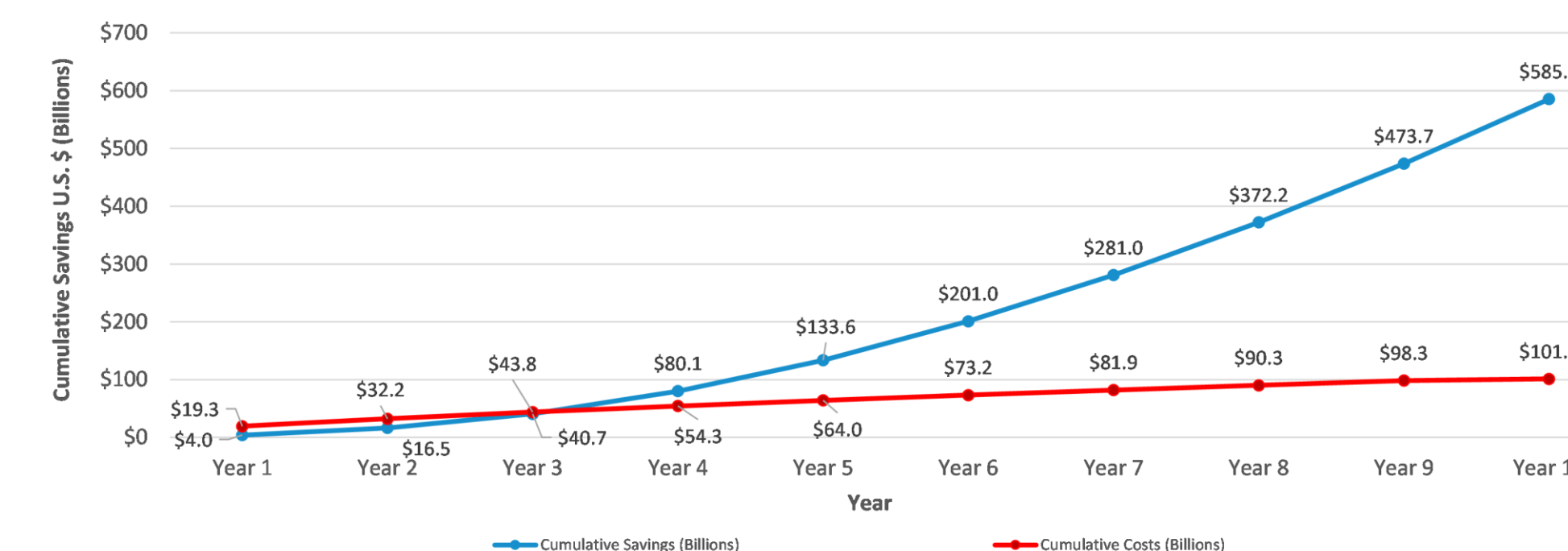
- The **total annual savings provided by PromarkerD equal the costs after 2 years.** Savings increase exponentially in subsequent years, far outweighing the associated costs compared to the current SOC without PromarkerD (Figure 2).

Figure 2. Annual (undiscounted) Savings for PromarkerD.



- The **breakeven point occurs at year 3**, after which the total savings are greater than the costs (Figure 3).

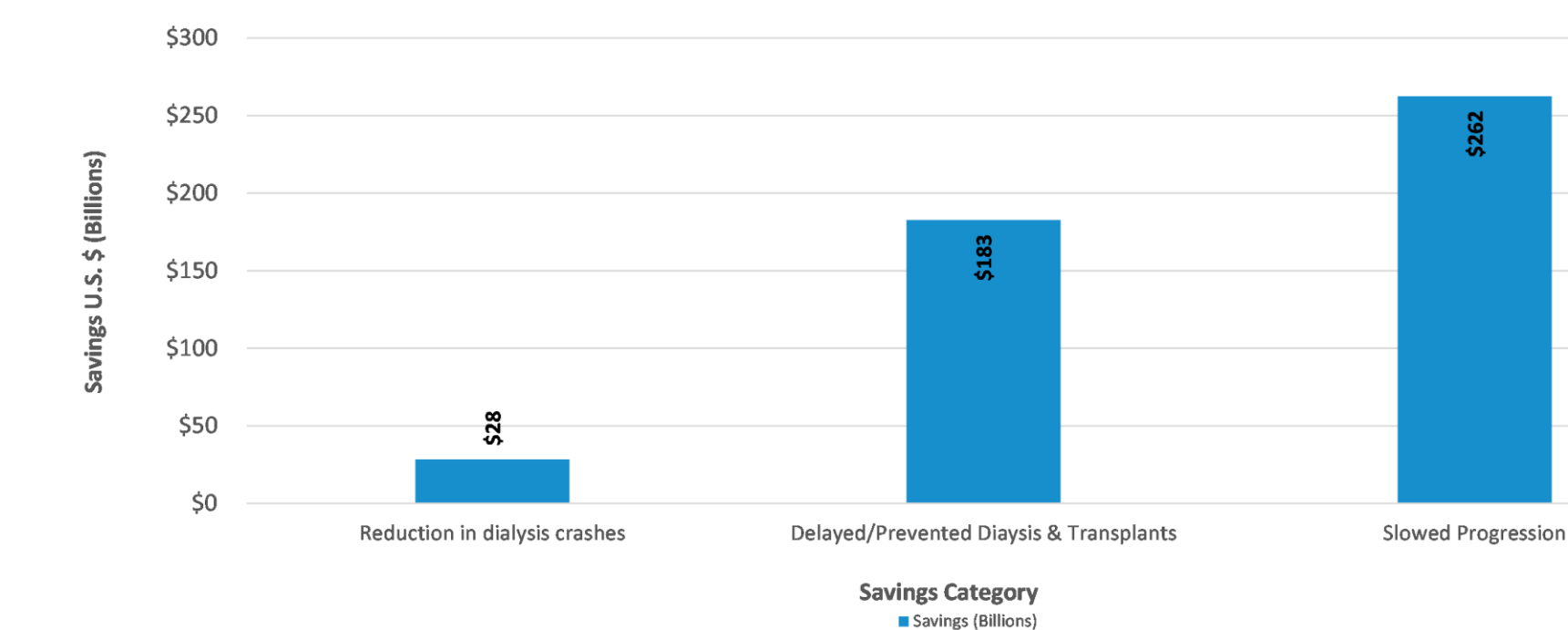
Figure 3. Cumulative (undiscounted) Savings versus Costs of PromarkerD Implementation.



Results

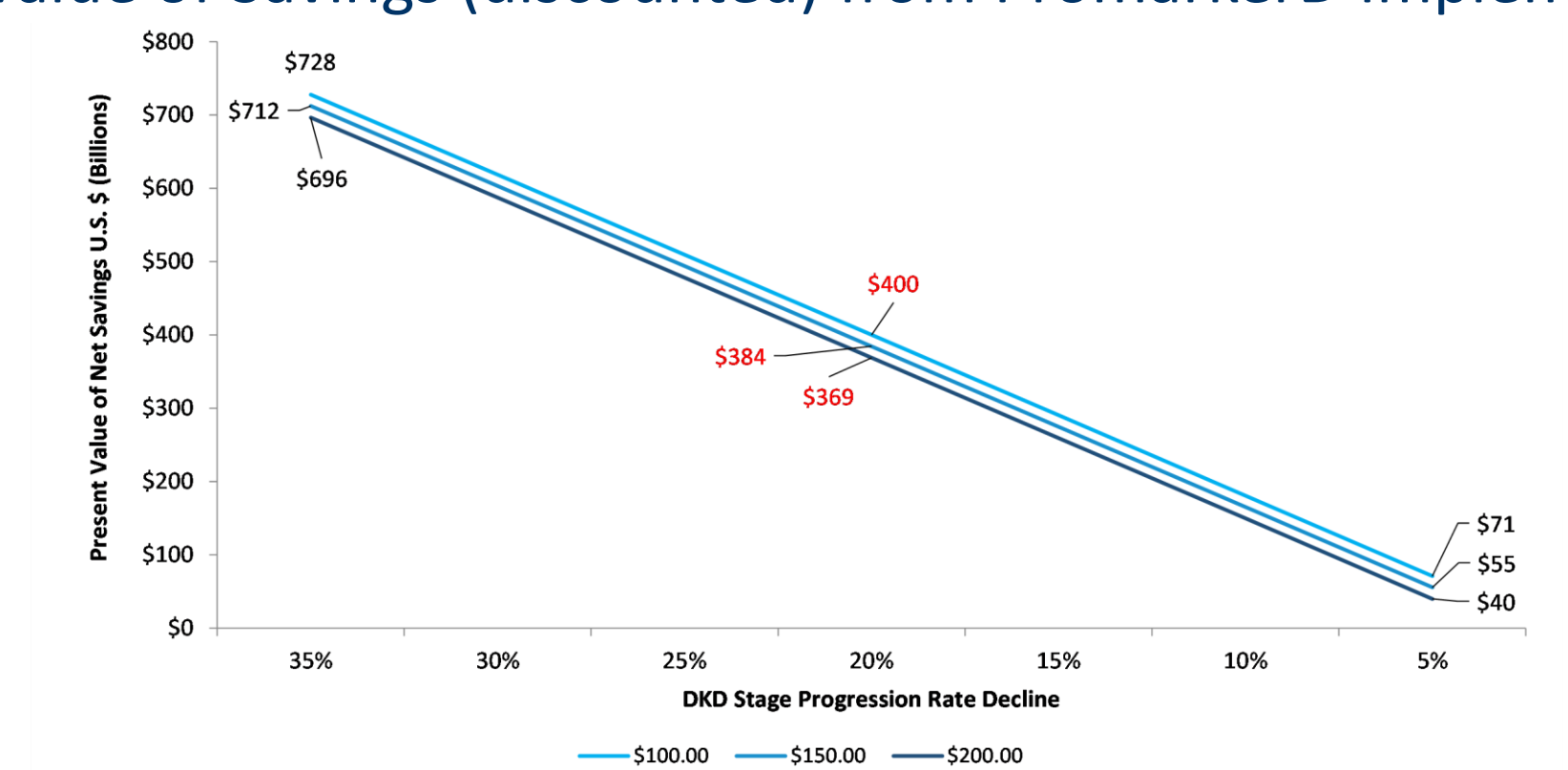
- Over 10 years, **most savings are associated with slowing the progression of DKD** (\$262 billion, 55% of total savings), compared to the savings from delaying or preventing dialysis and transplants (\$183 billion, 39%), or reduction in dialysis crashes (\$28 billion, 6%) (Figure 4).

Figure 4. Gross Present Value of Savings over 10 years by Category.



- In sensitivity analysis, assuming a 5% decline in DKD progression rate still resulted in net savings over 10 years (\$40-\$71 billion with a \$100-\$200 PromarkerD test). Net savings were also achieved at the 20% progression rate using a PromarkerD test price of \$100 (\$400 billion) and \$200 (\$369 billion) (Figure 5).

Figure 5. Net Present Value of Savings (discounted) from PromarkerD Implementation over 10 years.



Conclusions

- This economic study demonstrates that improved management of people with T2D through the use of early, accurate and cost-effective prognosis with the PromarkerD test could result in savings of \$384 billion over 10 years to US payers in the treatment of DKD.
- Employing this alternative PromarkerD testing regime over the current SOC would enable proactive early intervention for T2D patients at high-risk of DKD, thereby decreasing the need for expensive interventions such as dialysis and transplants, or unnecessary adoption of new therapeutic treatments in those at low-risk.

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